

Director of Business Development (Welding) Opportunity with Leading International Client

About the Client:

A global market leading Korean welding solutions company providing cutting-edge welding technologies, equipment and consumables

Position	Director of Business Development (Welding)
Employment Type	Full time
Product:	Welding systems: Welding Consumable, Welding equipment, Welding technologies
Location:	<ul style="list-style-type: none"> • Seoul, Korea • Suwanee, Georgia, USA • Capella Aanden Ussel, Netherlands • Siegel, Germany • Sosnowwiec, Poland • Istanbul, Turkey
Requirement & Responsibilities:	<ul style="list-style-type: none"> • Over 15 years' experience in Technical sales or Technology solutions or R&D in Welding systems (Welding equipment / Welding consumable) • Expert in Welding systems with engineering background • Must have in-depth experiences in development of STT (Surface Tension Transfer) or RMD (regulated Metal Deposition) or CMT (Cold Metal Transfer) • Initiate the business opportunity and encourage employees to achieve goals • Open communication style with willingness to impart and share knowledge. • Self-starter, highly motivated and results-orientated person • Bachelor's Degree in Welding Engineering or Metallurgical Engineering • Organize and develop the business in charge. • Develop sustainable business, following company Welding overall strategy and objectives • Develop the strategic planning of the business in charge to ensure sustainable growth and objectives • Implement strategies designed by the company to achieve agreed objectives • Identify and develop business opportunities • Report to CEO
Salary range	Competitive Expatriate Salary