

# VP Operations and Maintenance Transportation Group in Riyadh, KSA Job ID: 3689

## **Our Client:**

A large group company established 30 years ago with over 1500 staff. Main areas of business interests include Trucking, land transportation, border crossing services, gas stations, and food & beverage outlets. Major transportation services cover Fuel, Bulker, Low Bed, Asphalt & Cement Transportation.

#### **Requirements:**

- Bachelors or Master's degree in engineering, business administration, transportation or operation management
- Excellent Arabic and English communication, interpersonal and presentation skills.
- 18 years of experience as operation & maintenance VP, Director and Senior Director in large multinational or local logistics, transport or fleet Management Company.
- Significant experience in large local or a multinational company managing functions at executive management level.
- 15 years of experience in supervising and managing complete operations of fleet, service delivery and maintenance.
- Training & certification in fleet management, logistics, supply chain, maintenance, planning & performance.
- Experience working with senior management, CEOs & Presidents
- Able to develop profitable strategy, implementing objectives and targets.
- Can manage operation, maintenance and service delivery functions in large-scale transport/fleet/logistics company
- Extensive knowledge of transportation and logistics industry or sector in a large local or multinational organization.
- Able to develop operational strategies & plans, service delivery models and maintenance programs.
- Excellent understanding of applicable regulation such as MOT, AOT, Municipality, EH&S, etc.
- Manage implementation of planning, digitizing fleet management, order fulfilment, and maintenance modules
- Proven managerial and leadership skills to build cohesive and collaborative teams.
- Steer efficiency initiatives for operations and maintenance to enhance operating profits.
- Familiar with collaboration of Sales, HR, Planning, Finance, Supply Chain, IT, Environment, Health & Safety, etc.

# **Responsibilities:**

- Manage strategy, objectives, performance, efficiency, employee satisfaction for Operation & Maintenance dept.
- Prepare Annual budget for operations and maintenance and review with President.
- Build/manage strong team of Regional and Area Managers
- Manage entire operations and maintenance activities across KSA.
- Provide leadership & support to regional & area management teams
- Develop budgetary requirements for optimal operations & maintenance domain and align with President for approval.
- Recommend President on solutions to all roadblocks, continuous enhancement initiatives
- Collaborate/build business relationships with VP Sales & VP Planning & Performance
- Ensure engagement and smooth communication channel between regional managers, area managers, shared services business partners and health & safety coordinators.
- Oversee processes, digitization and employee satisfaction across all facets of operations and maintenance; fleet management, service delivery, preventive and corrective maintenance.
- Ensure policies, rewards and benefits for all operations & maintenance staff
- Align with planning & performance dept. on fleet allocation, performance review criteria, and metrics
- Guide regional/area managers process and target compliance
- Ensure policy for fleet, plant and equipment operating life and depreciation
- Monitor fleet performance, cost per kilometer, down time, empty trips, maintenance / repair cost per truck, fuel
  consumption per kilometer to analyze the feasibility of acquiring new trucks and selling aging assets
- Ensure trainings including HSE conducted
- Oversee maintenance workshops management and equipment
- Supervises plan and implementation of preventive maintenance program
- Keep Sales and Planning & Performance department in loop
- Ensure compliance to maintenance and repair SLAs for trucks
- Engage with management and relevant departments to manage fleet selection, fleet acquisition, fleet assignment, fuel management, fleet security and disposal of fleet.



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- Oversee implementation of accident management procedure to protect asset, drivers and third-party.
- Ensure appropriate and fair investigation is conducted to identify the root cause
- Monitor implementation of insurance policy to protect company's spending, assets and drivers.
- Develop/implement policy/procedures for inbound/outbound operations, core transportation & logistics value chain
- Ensure trucks all well maintained, optimal routes are allocated
- Supervise development and implementation of optimal fleet management and order fulfilment solutions/systems for sectors across customer segments i.e., petroleum logistics, general logistics, key accounts, government entities, special projects. etc.
- Participates in meeting/visits to support Sales team re fleet management and service delivery
- Sign customer proposals comprising technical/fleet when customized service/requirement, unique, higher volume of goods and no. of trucks, special support is required
- Support service development committee designing new logistics service/package for regular and premium customers.
- Review, monitor and report order fulfilment achievement versus received customer orders
- Submit material (truck parts and consumables) demand to supply chain department
- Direct regional / area managers re registration and licenses of all vehicles to be in line with regulations.
- Ensure registration and licenses are cancelled/deactivated once asset is sold/disposed.
- Develop and enhance operational excellence strategy aiming at cutting costs, enhancing fuel efficiency, maximizing fleet utilization, minimize OPEX and maximize operating profits.

### **Interested?**

- 1. Please send full profile to nilima.s@omni-interconsult.com please mention Job ID No 3689 or
- 2. Visit www.omni-interconsult.com and make an application directly online